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The Clubhouse at Landscapes celebrates grand opening

By Karen Wehrstein

The Clubhouse at the Landscapes Lake of Bays, a \$60 million fractional ownership development, is now officially open following a ribbon cutting ceremony July 30.

The event was attended by Lake of Bays Mayor Janet Peake and town councillors Phil Cote, Margaret Casey and Nancy Tapley were also on hand.

Staff of the fractional ownership development in attendance included president and CEO Barry Singleton, general manager Bryan Singleton and site manager Bruce Flowers.

That ceremony followed a grand opening celebration on July 29 where 150 fractional owners and their guests attended and toured the new building.

The five year, \$60-million vacation and recreation development, located on the outskirts of Baysville, is being built in phases, replacing a 60-year-old resort orig-



OFFICIALLY OPEN: Landscapes president and CEO Barry Singleton, councillor Phil Cote, Lake of Bays Mayor Janet Peake, councillor Nancy Tapley and general manager Bryan Singleton cut the ribbon.

inally named Birch Glen.

Phase I is now complete, with its two cottages and two four-unit villas now 90 per cent sold out, according to Singleton.

The Clubhouse features a large lounge area with a floor-to-ceiling Muskoka stone fireplace, billiards tables, a games area and big-screen TV. It also has a patio

deck and small kitchen for serving up appetizers and hosting cocktail parties.

Phase II of the project, which will feature two more four-unit villas and one more

cottage, was released for sale on Aug. 1.

"There was a first release to current owners if they want to pick up more weeks," says Singleton, "then we officially let the public start buying.

"We have people lining up here. The first sale in Phase II was people from Scotland."

Owners automatically become members of the Registry Collection – the top tier of Resort Condominiums International, an international network that allows owners to exchange time with other fractional owners all over the world for the first two years.

"Then if they decide to stay on, they pay the fees themselves," says Singleton, adding, "There's a big waiting list for being here."

If all goes according to the original plans, The Landscapes will be built in five phases, at the pace of roughly one phase per year, depending on sales, with an

ultimate build-out of 64 units.

Plans for amenities include a boathouse/sundeck area along the shore, with swimming docks and boardwalks, a welcome centre with theatre room and arcade area, tennis courts and, finally, a fitness centre with indoor/outdoor pool and outdoor hot-tub.

The annual maintenance fee for owners cover property taxes, heat, hydro, water and sewer, as The Landscapes is connected to the Baysville water-sewage plant.

Each owner purchases a block of five weeks minimum, so that each unit can have potentially 10 fractional owners.

The fractional ownership concept, says Singleton, has taken off in the last 10 to 15 years in the United States and the last decade in Canada.

"It's a way to maximize the use of a valuable piece of property."